



LOGISTICS TRANSPORTATION

Indiana
Economic Development Corp[®]

\$650 BILLION
IN GOODS
MOVES THROUGH INDIANA ANNUALLY

2ND LARGEST
FedEx
AIR HUB
WORLDWIDE

FIRST
IN PASS-THROUGH
HIGHWAYS

FIRST IN
TRUCK TRAILER
PRODUCTION

4TH IN
FREIGHT
RAILROADS

6TH LARGEST
CARGO
AIRPORT
NATIONWIDE

SHORTEST
DISTANCE TO MEDIAN CENTER
OF UNITED STATES POPULATION

\$11 BILLION
INVESTED
IN INFRASTRUCTURE
CONSTRUCTION AND
PRESERVATION BY 2015

\$1 BILLION
ALLOCATED
IN INFRASTRUCTURE
THROUGH 2024

Indianapolis Airport #1 rated in customer satisfaction – J.D. Power

MAJOR COMPANIES & INDUSTRY FOOTPRINT

SOURCE: Dun & Bradstreet, November 2020.

**UNITED STATES
POSTAL SERVICE**
Indianapolis

SIRVA INC
Fort Wayne

**FEDEX
CORPORATION**
Indianapolis

ACBL HOLDING CORPORATION
Jeffersonville

UNITED PARCEL SERVICE INC
Indianapolis

CSX CORPORATION
Indianapolis

**NORFOLK SOUTHERN
CORPORATION**
Indianapolis | Fort Wayne

YRC WORLDWIDE INC
Indianapolis | Fort Wayne | South Bend

THE KROGER CO
Indianapolis

**REPUBLIC AIRWAYS
HOLDINGS INC**
Indianapolis

**J.P. HOLDING
COMPANY INC**
Anderson

XPO LOGISTICS INC
Indianapolis

ATLAS WORLD GROUP INC
Evansville

WALMART INC
Indianapolis

**J.B. HUNT TRANSPORT
SERVICES INC**
Indianapolis

DEUTSCHE POST AG
Indianapolis

PEARSON, PLC
Indianapolis

AIR WISCONSIN AIRLINES, LLC
Indianapolis

CATERPILLAR INC
Lafayette | Charlestown

FORWARD AIR CORPORATION
Indianapolis | Fort Wayne

**UNITED AIRLINES
HOLDINGS INC**
Indianapolis

**WHEATON VAN
LINES INC**
Indianapolis

**DOLLAR GENERAL
CORPORATION**
Indianapolis

**INDIANA HARBOR
BELT RAILROAD CO**
Hammond

MAY TRUCKING COMPANY
Indianapolis



LOGISTICS TRANSPORTATION INNOVATION

With the meteoric rise of e-commerce and logistics, there's an undeniable opportunity to capitalize on the logistics and transportation industry. For decades, Indiana has been solidifying its infrastructure and leveraging its position as a centralized hub for U.S. logistics and by designing favorable business conditions for companies across the entire industry to increase profitability.

Now we need sharp, pragmatic leaders to expand into our market and get ahead of growing demand. Straddling the line between America's steel belt and agricultural heartland, Indiana is interwoven with major highways and rail lines. Access to the Great Lakes and the Ohio-Mississippi river system enables Indiana to have the only statewide international port system. Major airports, along with the second-largest FedEx hub in the world, gives Indiana a global reach by air. We promise real possibility in Indiana. Let's make it yours together.

TOP-RANKED BUSINESS ENVIRONMENT

Through hard work and common-sense spending, Indiana has maintained a balanced budget for years, and has built a healthy reserve of "rainy day" cash. As a result, already low business taxes are actually trending down. Indiana businesses also enjoy remarkable regulatory freedom and the nation's best infrastructure system.

"Our economy depends on trucks to keep moving forward, and this expansion project will enable us to keep more trucks on the road, ultimately increasing customers' truck uptime. The investment will allow us to better serve the trucking industry for not only the Indianapolis market, but all trucking customers across the region."

John Nichols | CEO
Palmer Trucks

INTERNATIONAL PORT SYSTEM

Indiana's most robust road, rail and air transportation systems are bolstered by three international-level ports. These ports give Indiana businesses access to domestic and international markets via Lake Michigan and the Ohio River. More than 25 million tons of grain, coal, steel, fertilizer, limestone, ethanol, salt, heavy-lift cargo and more move through Indiana ports every year.

PORT OF INDIANA | Burns Harbor

The Port of Indiana – Burns Harbor connects America's Heartland to the Atlantic Ocean through two of the world's largest inland waterways. The port is also less than 18 nautical miles from Chicago's bustling market and transportation connections.



PORT OF INDIANA | Jeffersonville

Located on the northern bank of the Ohio River, Port of Indiana-Jeffersonville provides year-round barge access to the Gulf of Mexico through the Ohio-Mississippi Rivers, and serves as the gateway to more than two-thirds of the U.S. market. The busy port provides domestic barge service, as well as international access to Europe, the Middle East, Asia and South America.

PORT OF INDIANA | Mount Vernon

Port of Indiana – Mount Vernon is one of the largest inland ports in the U.S., and handles more cargo than any other port in the state. An advantageous position, just 153 miles from the confluence of the Ohio and Mississippi Rivers, enables Port of Indiana – Mount Vernon to connect the Midwest's Ohio River Valley Region with both the Gulf of Mexico and the Great Lakes.

Indiana is a global logistics leader and offers companies a strong competitive advantage when it comes to reaching North American and world markets. We're a national leader in pass-through interstates, home to the 2nd largest FedEx air hub worldwide, and 4th in total freight railroads.

1ST
IN
PASS-THROUGH
HIGHWAYS

CHICAGO

ILLINOIS

FIRST
IN SHORTEST DISTANCE
TO MEDIAN CENTER OF
U.S. POPULATION

**RIGHT
TO
WORK
STATE**

UNIVERSITY OF NOTRE DAME

FORT WAYNE

PURDUE UNIVERSITY

INDIANAPOLIS

BUTLER UNIVERSITY

ROSE-HULMAN INSTITUTE OF TECHNOLOGY

INDIANA UNIVERSITY

VINCENNES UNIVERSITY

LOUISVILLE



4.9%
CORPORATE
TAX RATE



INDIANA SUCCESS STORIES



SITUATION: Cummins is a 100-year-old company with its eye on the future. This Indiana-based global corporation designs, manufactures and distributes power solutions that fuel the trucking industry. Cummins is committed to powering a more prosperous world through education, environment and equality of opportunity, and recently committed to investing \$500 million into electrification innovation over the next three years.

SOLUTION: Cummins selected its hometown of Columbus to locate its new corporate hub and primary North American manufacturing center for the company's newest business segment, Electrified Power (CEP). The site offers close proximity to its OEM customer base, suppliers and partners, as well as a dedicated workforce well equipped to transform CEP into an innovative hub capable of delivering the next century of Cummins' electrified solutions. As part of its growth, the company has partnered with the Battery Innovation Center in southwest Indiana for support in the testing and validation of its next-gen battery systems and customized training for its workforce.



SITUATION: Walmart is not only the world's largest brick-and-mortar retailer, but also one of the fastest-growing e-commerce organizations. Walmart.com alone sees up to 100 million unique visitors each month, and the company continues to acquire new brands and roll out offerings like Online Grocery Pickup and NextDay. With a recent expansion into third-party fulfillment for vendors, Walmart needed to scale its fulfillment and distribution operations quickly.

SOLUTION: The Arkansas-based company picked Hancock County for a new, state-of-the-art \$600 million facility to expand its e-commerce operations for both its own online inventory and its third-party fulfillment for vendors that hire the company to store, pack and ship items for customers. When complete, the centrally located, 2.2 million-square-foot facility will be Walmart's largest e-commerce fulfillment center in the U.S.

\$63,000
AVERAGE
**LOGISTICS
SALARY**

An icon representing a stack of money, with a dollar sign (\$) on the top bill.

“Indiana has been an ideal location for Spot from our initial founding through our recent expansion. Indiana’s location as a transportation hub provides proximity to many current customers and carriers while having the added benefit of a strong local university network to continue recruiting the top talent that fuel’s Spot’s aggressive growth.”

Andrew Elsener | *President*
Spot





Indiana

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